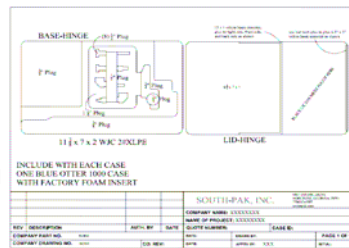


**PROJECT:** Our customer needed an attractive, functional case solution for field salespeople to demo their specialized products at customer's locations.

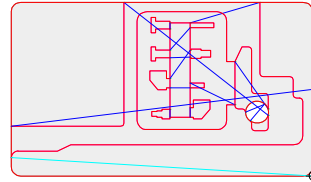
**Step 1:** The customer sent us all of the proposed case contents, and provided an overview of how they would be demonstrated in front of a sales prospect. We also discussed with them issues relating to fragility, appearance in the case, likely future substitutions, and overall expected useful life.



**Step 2:** Based on the information provided, we chose an appropriate outer case and inner storage case for storage. We designed the case interior an integrated space saving accessories. The customer was presented with the conceptual drawing and approved the production of the prototype.



**Step 3:** The concept drawing was converted into a production drawing, and the information was uploaded into specialized tool pathing software for waterjet cutting. The foam was then cut on the waterjet machine, and the prototype case was assembled per the approved layout.



**Step 4:** The prototype case was delivered to the customer for a test run. After a few minor changes, the project was released for volume production



**Step 5:** We performed a full project documentation, quality control reports and a permanent project file. A certificate of compliance and quality record was sent to the customer